

INCOTERMS® 2020 REFERENCE CHART

	Any Transportation Mode		Sea / Inland Waterway Transport				Any Transport Mode				
	EXW Ex Works	FCA Free Carrier	FAS Free Alongside Ship	FOB Free On Board	CFR Cost & Freight	CIF Cost Insurance & Freight	CPT Carriage Paid To	CIP Carriage Insurance Paid To	DAP Delivered at Place	DPU Delivered at Place Unloaded	DDP Delivery Duty Paid
Transfer of Risk	At Buyer's Disposal	On Buyer's Transport	Alongside Ship	On Board Vessel	On Board Vessel	On Board Vessel	At Carrier	At Carrier	At Named Place	At Named Place Unloaded	At Named Place
Charges/Fees											
Packaging											Seller
Loading Charges	Buyer										Seller
Delivery to Port/Place	Buyer										Seller
Export Duty & Taxes	Buyer										Seller
Origin Terminal Charges	Buyer										Seller
Loading on Carriage	Buyer										Seller
Carriage Charges	Buyer										Seller
Insurance						Seller			Seller		
Destination Terminal Charges	Buyer										Seller
Delivery to Destination	Buyer								Seller	Seller	Seller
Unloading at Destination	Buyer									*Seller	Buyer
Import Duty & Taxes	Buyer										Seller